

Job Description – Bajaj Finance Ltd.

Responsibility Type	Description
Main Duties and Responsibilities	<ul style="list-style-type: none">• Manage FOS - recruit, train and motivate the team• Manage channel relationships• Drive sales numbers and increase finance penetration, meet allocated sales targets• Manage the sales process• Ensure process rigour and controllership• Ensure smooth service delivery to channel partners• Manage the FOS productivity• Reconciliation of dealer payments

Band- GB02

Location – Chandigarh

Education- Post Graduation MBA

Business – Lifestyle Finance

Compensation- 3,48,945/- (2,75,000 Fixed Pay + 68,750 Variable Pay)